

Auckland Airport International Travel Summit 2016 Connectivity|Growth

Connecting people WITH and BEYOND our legacies Te Puia |NZMACI

Tim Cossar

Two strategic brands







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Context

- NZ Maori Arts and Crafts Institute Act 1963
- Deep legacies
- 70ha site
- Ownership Revenues/visitor numbers
- Patchy delivery
- Historical development



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Current position

- Planning for growth/future proofing
- Leading indicator is air capacity /connectivity
- Open new markets/segments Tuku Iho
- Bottom feeder or market leader ?
- Confidence Te Puia | NZMACI / Rotorua / NZ



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Wananga Development











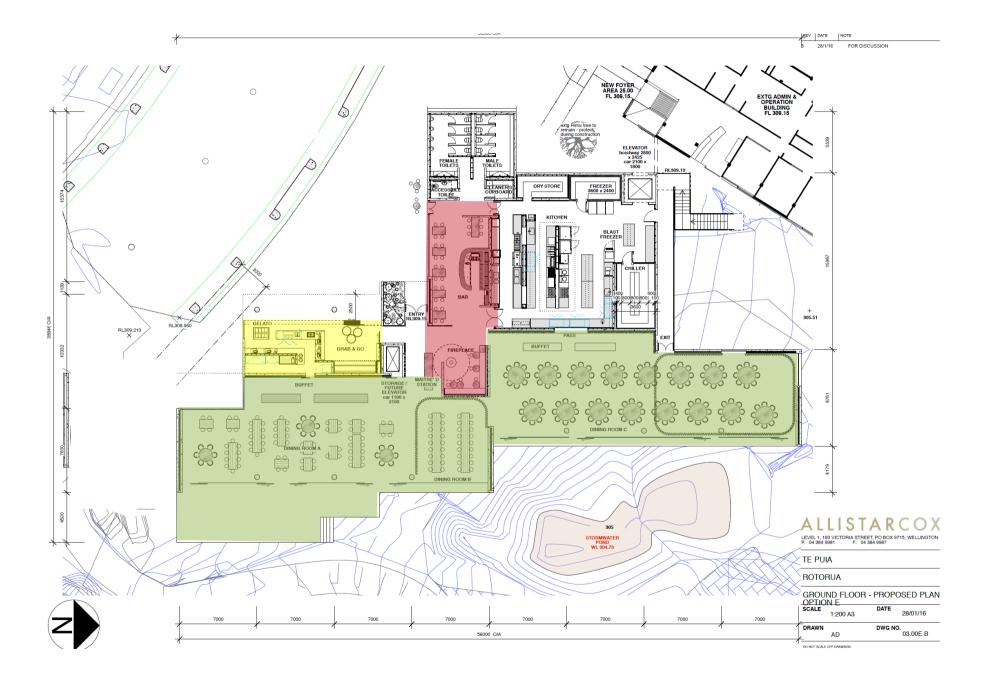




Whare kai Development

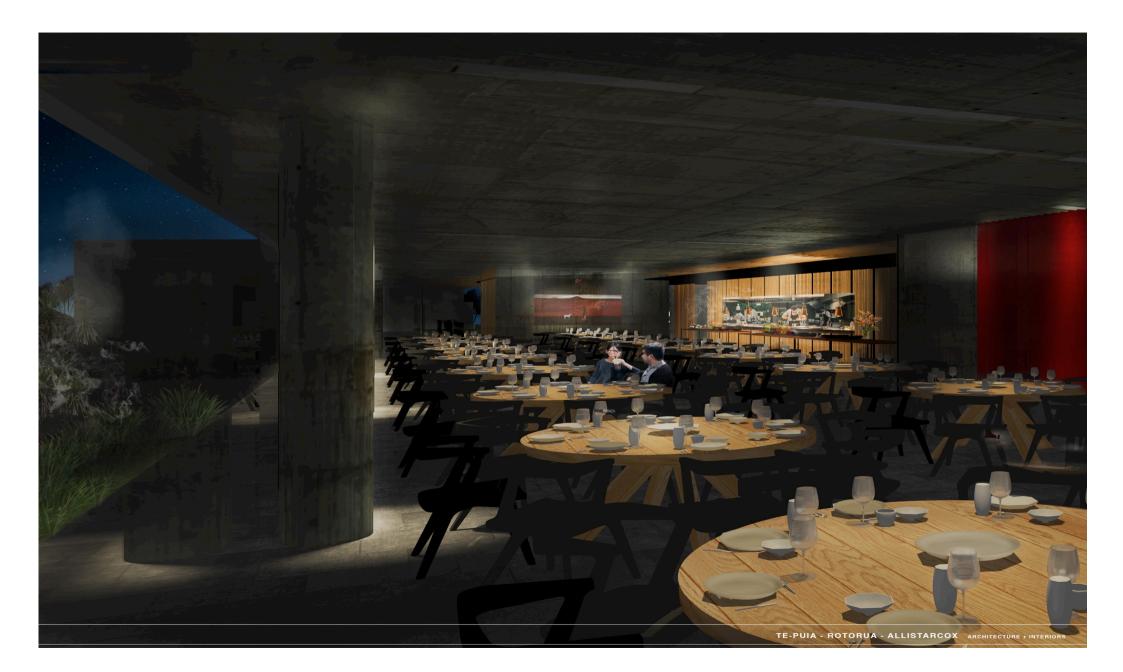


















Kiwi Husbandry Development











Summary Confident Leader - innovative Contemporary - new ways of connecting - new experiences Manuhiri centric People brands - ambassadors Air connectivity and capacity – drops to bottomline



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