



Auckland
Airport

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Strong interim result for 2015 financial year announced



Auckland Airport has released its interim results and the numbers show the Airport is maintaining the strong growth momentum experienced in recent years.

The results for the six months to 31 December 2014 show total profit after tax was up by 8.1% to \$92.8 million while underlying profit after tax increased by 1.3% to \$87.8 million.

The total number of passenger movements was up by 3.8% to 7.9 million, with international passengers (including transits) up by 4.4% to 4.3 million and domestic passengers up by 3.1% to 3.6 million.

Auckland Airport chair, Sir Henry van der Heyden, says, "We have continued to implement our strategy of growing travel markets, strengthening our consumer businesses, achieving operational efficiencies and investing in our property and long-term infrastructure."

"This has resulted in: new air routes, capacity and services; new retailers to provide our passengers with a growing range of products and services that represent some of the best of New Zealand and the World; and the delivery of new and upgraded infrastructure in our domestic and international terminals. We have also invested significant time and effort in planning

the future infrastructure requirements needed to implement our 30-year vision."

"In consideration of our performance and growth momentum in the first six months of this financial year, Auckland Airport is now lifting its guidance for the full year to be between \$167 million and \$174 million," says Sir Henry.

Web: www.aucklandairport.co.nz/

99,859

In January 2015, the highest ever number of domestic passengers through Queenstown Airport was recorded. This was a 5.3% increase compared to January 2014.

Top innovators in duty free shopping chosen for Auckland Airport

After a rigorous international tender process, Auckland Airport is pleased to announce that from 1 July, LS Travel Retail Pacific and Aer Rianta International have been appointed as the two new duty-free operators at the Airport.

The new operators' licences will last for at least seven years. During this time, visitors will see exciting changes around retail concepts, duty free brands and products on offer, with the most noticeable change to come when the new international departure area opens.

There will also be significant expansion of the airport's online retail channel, including 'click and collect' which provides passengers with the option of buying online and collecting.

Auckland Airport is focused on strategically growing its duty free and retail business and



providing travellers with a great shopping and travelling experience. The selection of LS Travel and Aer Rianta will allow us to do just that. Both operators have proven themselves overseas to be driven and innovative in achieving strong, customer-focused, growth in airport duty free retail."

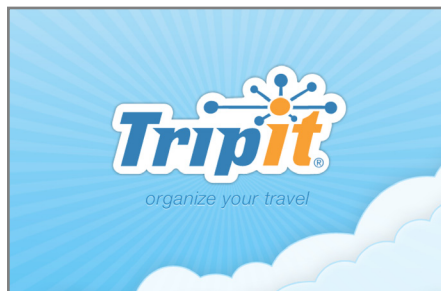
"Importantly, we expect the appointment of LS Travel and Aer Rianta will eventually result in furthering employment opportunities at the airport."

"Finally, I would like to thank both DFS and JR Retail, our current duty free operators, for their strong proposals, for being great business partners and for the excellent service they have provided to our passengers over many years."

LS Travel Retail Pacific is a division of Lagardère Services, a world leader in travel retail. Operating in more than 30 countries throughout Europe, North America, Asia and the Pacific, it operates more than 4,100 stores across the world, including a presence at over 150 airports and 700 stations. It runs the largest international network of duty free and luxury, travel essentials and foodservice stores. Throughout Asia Pacific, LS travel retail operates more than 250 outlets, partnering with over 16 airports in Australia, New Zealand, New Caledonia, Singapore, Malaysia, China, Hong Kong and India.

Aer Rianta International invented Duty Free through the world's first Duty Free Liquor shop in Ireland's Shannon Airport in 1947. Today, this pioneering spirit and a formula of customer led thinking and a bespoke retail offering sees them successfully operate airport duty free stores across four continents - Europe, Asia, Middle East and North America. With a managed turnover in excess of US\$1 billion, ARI employs 3,500 people worldwide.

Web: www.aucklandairport.co.nz/



Auckland Airport scoops world first partnership with Triplt

In a world exclusive, Auckland Airport has announced a partnership with travel organiser Triplt®.

Developed by San Francisco based company Concur®, Triplt is the world's highest-rated travel-organising app and has over 11 million users worldwide.

The highly popular app creates a master itinerary using information from multiple bookings from numerous sources, and makes sharing travel plans a breeze as the collated information is accessible anywhere, anytime and on any device.

Jason Delamore, Auckland Airport's general manager of marketing and communications says this exciting world first partnership will enable Auckland Airport and Triplt to share

insights and develop smarter services for New Zealand and international travellers.

"Auckland Airport evaluated a number of travel-organising technology solutions and was really impressed by Triplt's strong customer focus, which mirrors our own commitment to making journeys better. We are delighted to have secured this unique arrangement for our customers."

"We will be connecting some of the airport's information services directly into Triplt, educating travellers about the benefits of automatically organised itineraries and providing a number of travellers with the opportunity to experience the Triplt Pro app."

The announcement comes as part of a series of initiatives that Auckland Airport is undertaking to further enhance the travel experience for airport users. Additional details around the partnership will be announced in the coming months.

Web: www.aucklandairport.co.nz/

↑ 15.3%

Increase in arrivals from China in the seven months to January 2015.

recognised the opportunity that this represents. This airline started flying the Guangzhou to Auckland route in April 2011 with three services per week. Within three years it has increased flights on this route to double-daily in the peak season and now to this latest offering of double-daily year-round. It is truly impressive to see a route grow so quickly."

The new service also aligns with the 'Four Seasons, Five Senses' project, an Auckland Airport and Ministry of Business, Innovation, and Employment jointly funded project aiming to drive tourism growth across the seasons, throughout the year.

Web: www.aucklandairport.co.nz/



China Southern Boeing 787 Dreamliner

Guangzhou to Auckland route takes off

China Southern Airlines has reaffirmed its commitment to growing the New Zealand market with the announcement of year-round double-daily flights on the Guangzhou to Auckland route.

Following on from the success of its summer peak season double-daily service, China Southern is extending the current peak season schedule to a year-round service starting 1 August 2015. The route will be serviced by a Boeing 787 Dreamliner aircraft and will mean that travellers will see an increase from 10 to 14 flights per week, year-round.

Norris Carter, Auckland Airport's general manager aeronautical commercial, highlighted some of the economic benefit around the announcement.

"We forecast that this latest increase in services will add 95,000 seats on the Auckland to Guangzhou route, contributing \$97 million to the New Zealand economy."

"China is one of New Zealand's top visitor markets and China Southern Airlines has

Get your Fix

If you are looking for a fast and healthy meal option, be sure to check out the new-look Habitual Fix café.

Located in the Ibis Hotel building at 2 Leonard Isitt Drive, Habitual Fix offers fully customisable salads, sandwiches and wraps, as well as smoothies and juices.

The ever-popular menu has recently been expanded to include pastries from artisan bakers 'Loaf' and a special blend of award winning 'Roma' coffee, served in-store by an experienced barista. Juices are freshly squeezed to order, using only the freshest produce delivered on a daily basis.

If you are on the hop, Habitual Fix also have an online and telephone ordering system and if you are looking for something different for your next team or board meeting, they will deliver orders over \$30.

Pop in, check out the new-look store, meet the team and take advantage of specials. If you weren't already a Habitual Fix addict, chances are these additions will turn you into one!

For a limited time, customers who present airport identification tags will receive 10% off their purchase, excluding current in-store specials/promotions.

(09) 275 0596 www.habitualfix.co.nz

Major expansion to meet growing demand

Auckland Airport's popular Landing precinct is going through major expansion with 8.3ha of land previously used for farming and horticulture being turned into commercial / industrial-zoned developable land.

This is the third phase of the expansion and sees the extension reaching west past the already established buildings of Mercedes Benz, DSV Air and Sea and DHL Supply Chain. The expansion land will be accessed by a new road, which has yet to be named.

The immense scale of earthworks involved in the project means over 140,000 cubic metres of earth will need to be moved. When finished, the area will also incorporate over a kilometre of Griselinia hedging and over 32,000 trees, shrubs and grasses – a continuation of the vision by award winning landscape architects, Surface Design, who's design featured in the first stage of the Landing precinct.

With industrial tenancies at an all time high, Auckland Airport has little available warehouse space and the need for the expansion is high. The Airport has also invested in creating over 20,000 square metres of warehouse space on Verissimo Drive and Maurice Wilson Ave.

Completion of the Landing expansion is expected in the last quarter of 2015.



Students and staff clean up coast

On Monday 16 February, a class of Year 9 to 13 science students from Otahuhu College joined forces with Auckland Airport staff, including Chief Executive Adrian Littlewood, to help clear the coastal foreshore of Wiroa Island.

Located to the southeast of the Airport, Wiroa Island supports a bird sanctuary and is part of Auckland Airport's Wildlife Management Programme. Characteristics of

the Manukau Harbour mean tidal debris are often washed ashore, a hazard for the local endangered dotterel population.

Participants were split into several teams and spent the late afternoon clearing the coast of its unwanted bounty. Prizes were awarded for the largest and weirdest pieces of rubbish, with one of the strangest being a metal toilet seat and one of the largest, the interior lining of a vehicle! Overall, six prizes were given out.

Otahuhu College was also awarded \$5,000 by the Airport, in recognition of their contribution.

Auckland Airport chief executive, Adrian Littlewood, expressed his gratitude to all involved.

"It was fantastic to see such great enthusiasm from all involved towards such a worthy cause. A huge thank you to all the staff and students from Otahuhu College who gave their time to make a big difference to the local environment and the coastal wildlife."

The Coastal Cleanup project was proposed by Auckland Airport emergency services crewman Vaughn Chiplin in 2013. It has proved so popular with staff and local schools that it has become an annual event.

Families enjoy a Funday

Families supported by charities including Cure Kids, Ronald McDonald House, Kidz First Middlemore Hospital and Kidney Kids were treated to a spectacular behind-the-scenes visit to Auckland Airport this month.

Held on Sunday March 1, the Auckland Airport and Corporate Cabs Kids Funday was a roaring success for the fourth year running. Children and their parents or caregivers were collected from the Auckland Museum by a Corporate Cab driver and travelled in style to Auckland Airport's Emergency Services Depot.

This year, children witnessed a breathtaking 'hot fire' demonstration by Auckland Airport Emergency Services, interacted with Airport Customs dogs and Customs officers, who also gave an interesting talk and demonstration. Harold from Life Education Trust was on hand to readily pass out hugs and everyone was treated to a fully catered BBQ lunch.

Many of the children are dealing with serious, sometimes life-threatening illnesses and the



Jessica Marginson enjoying a peek inside an Auckland Airport Emergency Services vehicle

day is designed to provide an exciting, stress free experience for both children and their families.

Auckland Airport general manager corporate affairs, Charles Spillane, commented that it is fantastic that the Airport is in a position to offer the children new experiences and an opportunity to enjoy themselves away from a hospital environment.

"We wish to extend a huge thanks to the Airport Emergency Services and Customs who really got behind the event and made it such a successful day."

Mystery photo reunited with its subject



Allen Walbridge and Howzat's crew rafting up at Orakei Basin

Auckland Airport received an unusual request back in June 2014 that had everyone stumped, until a chance encounter connected the dots.

Fili Leasuasu, Auckland Airport's facilitation and presentation manager, received an email from Terri Walbridge who was trying to track down a photo that was once displayed near the Airport observation deck. The photo was taken in the early 1980s and was of her husband and his crew aboard the family's beloved yacht 'Howzat', rafting up near the dinghy sheds in the Orakei Basin.

Built in 1977 by Terri's husband Allen, the yacht spent many years competing in local harbour and ocean races. The family sold the yacht in 1982 but connections were so strong that they tracked her down 32 years later, re-acquired her and have spent the last year completing a total re-fit.

After hours spent searching archives and storage spaces by Quentin O'Malley, Auckland Airport's building services manager, the image was not found and the search was all but forgotten. However, while sorting through the contents of an Airport porta cabin some many months later, quite be chance, the photo was discovered!

In a fairytale ending the photo was gifted to the Walbridge family and is a reminder of joyful times had both on the yacht and arriving home from holidays at Auckland Airport.

↑ 11.8%

Increase in visitor arrivals from Australia in January 2015 compared to the same month in 2014.

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Auckland Airport

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