



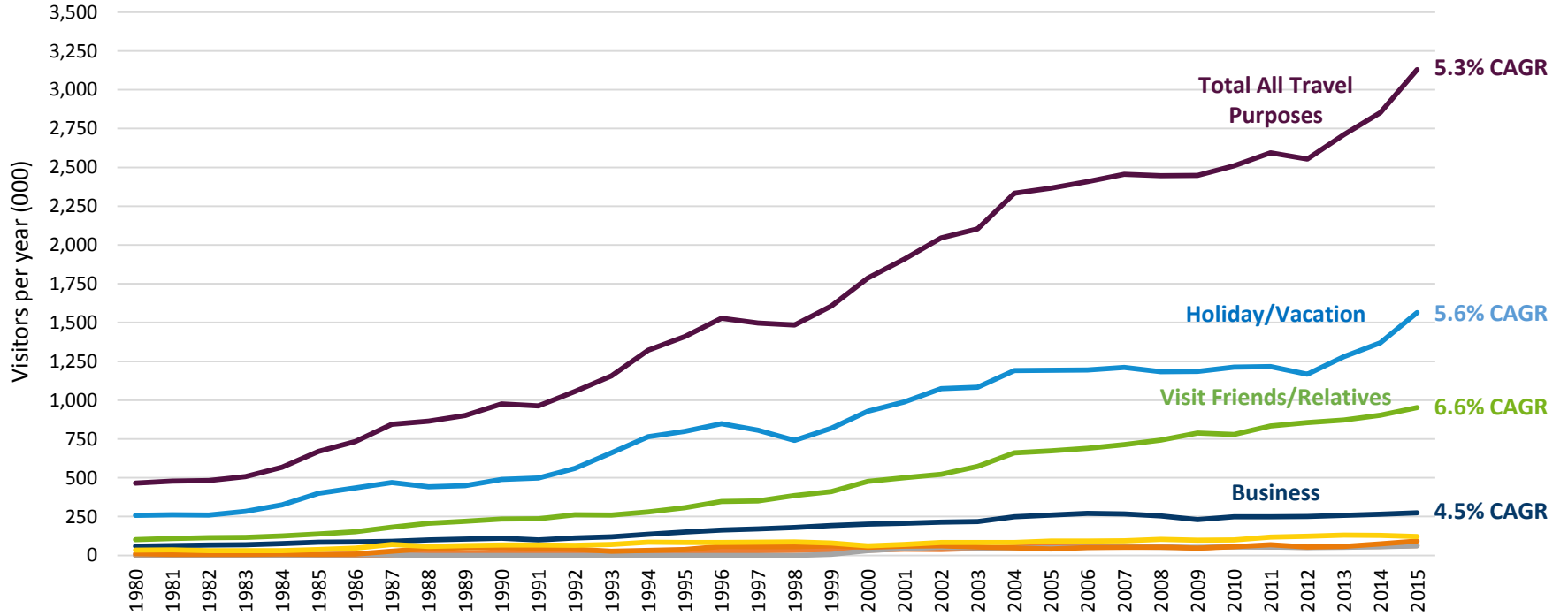
A | Auckland Airport | International Travel Summit 2016
Connectivity | Growth

Growing Travel Markets

Norris Carter
General Manager, Aeronautical Commercial

Tourism consistently growing

New Zealand visitor arrivals 1980-2015
visitors/year



Tourism in 2025

+66%

5m

3m



Visitors

13,330

+66%

22,200



Flights

+78%

57,000

32,000



Hotel Rooms

+38%

\$41b

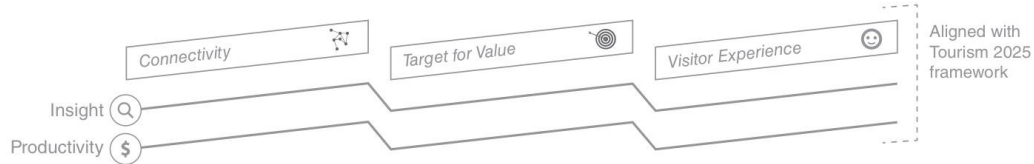
\$30b



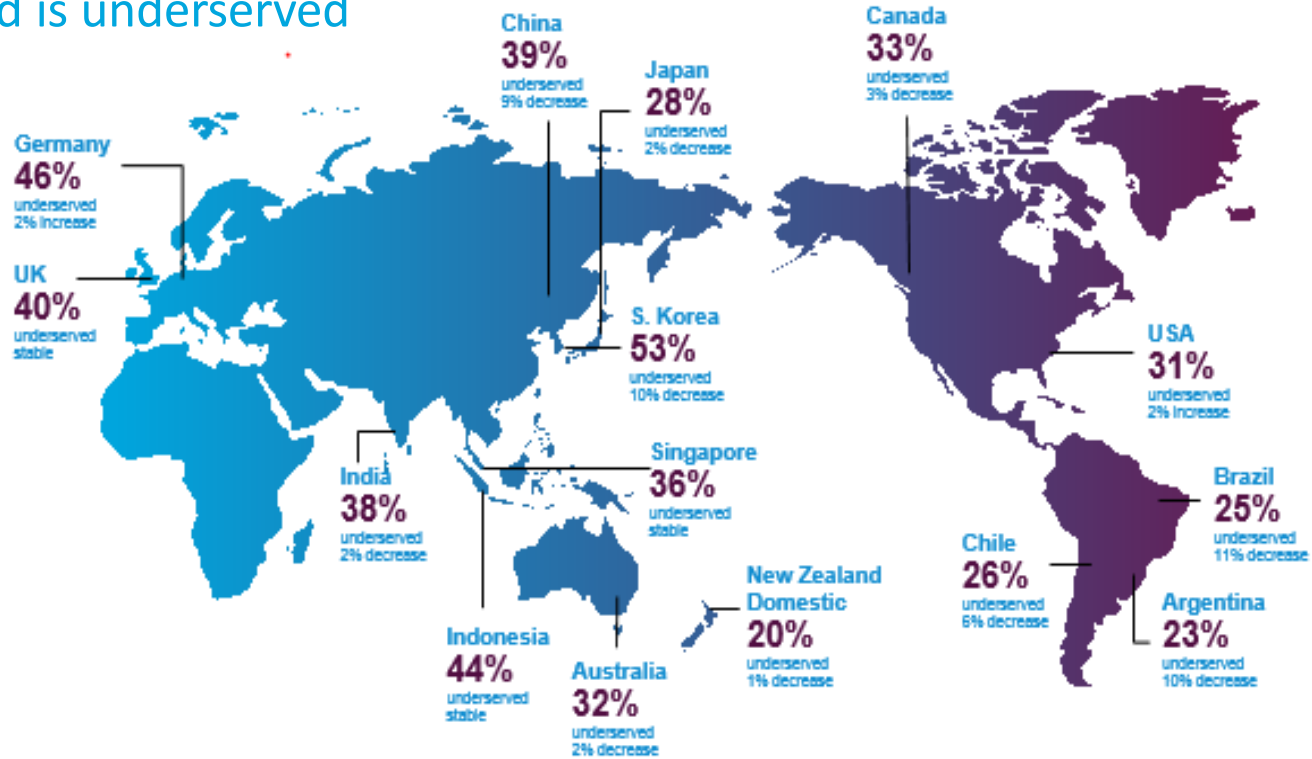
Tourism 2025 Value Target



Growing Travel Markets



New Zealand is underserved



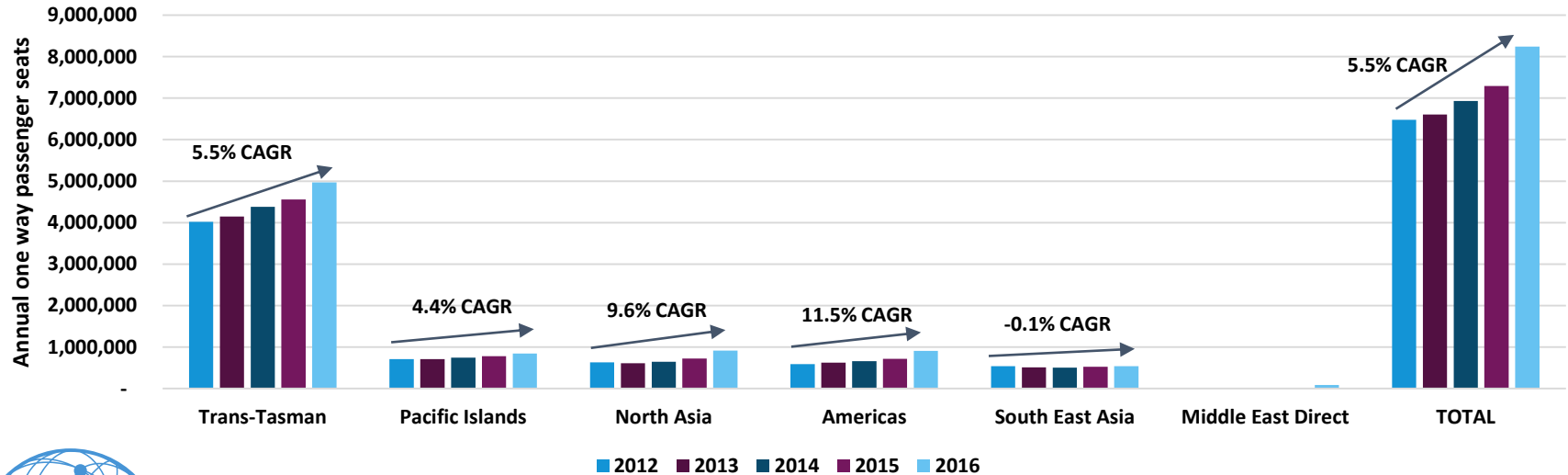
14 new routes ; 7 new airlines

1.6 million more international seats ; 1.4 million more domestic seats

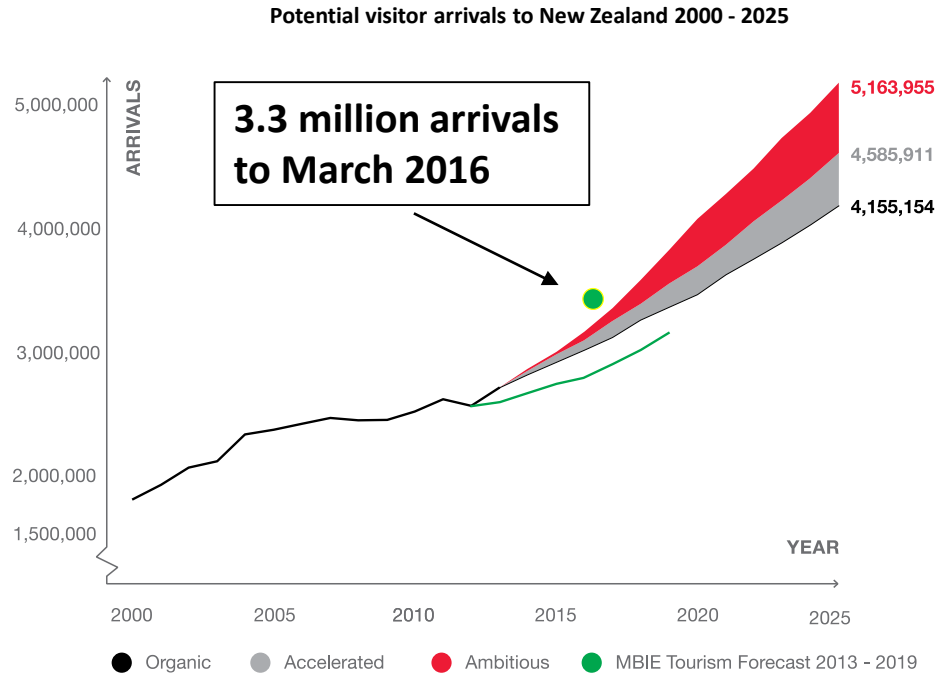


Australia is still the largest market

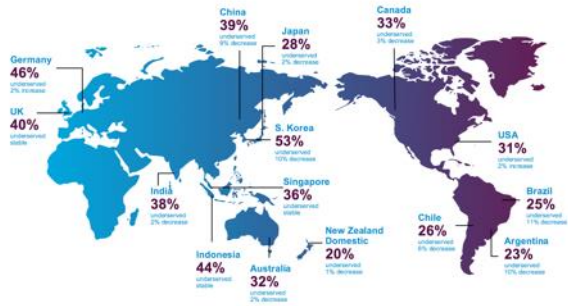
International one way Seat capacity to/from New Zealand 2012-2016



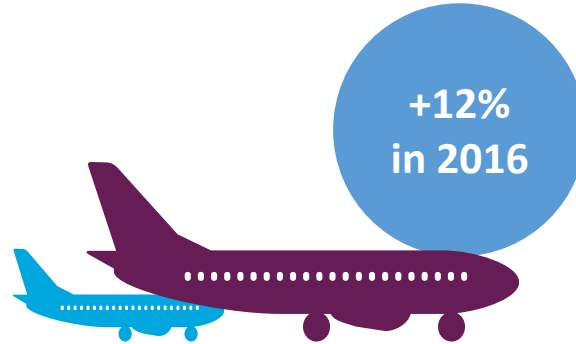
Visitor arrivals are tracking ahead of expectation



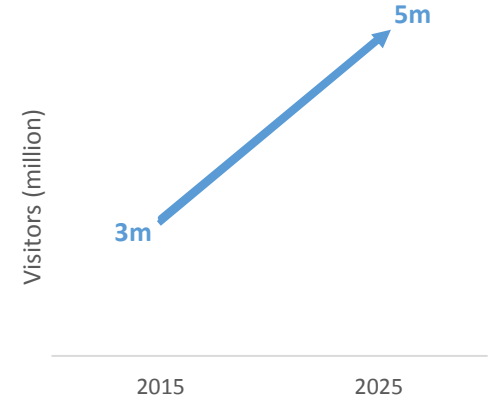
New Zealand is underserved



Airlines are adding capacity



More visitors are coming





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