



January 2020 Monthly traffic update and February 2020 preview

-3.4%

Auckland Airport total passenger volumes decreased by 3.4% in January 2020 versus last year. International passengers (excl. Transits) were in line with last year, transit passengers were down 12.4% and domestic passengers were down by 6.9%.

Key Points:

- Decline in transit passenger for January 2020 mainly driven by LATAM Airlines reducing its Santiago-Auckland-Sydney service to four per week from daily.
- Decline in domestic passengers for January 2020 mainly driven by Jetstar's withdrawal from regional services on 1 December 2019.

See overleaf for a preview of the February 2020 traffic results, which we have provided early to help the market understand the evolving Covid-19 situation. January and February 2020 arrivals by country of last residence will be provided in line with the data release from Statistics New Zealand.

| AUCKLAND AIRPORT | Current month | Previous year period | Change (month) | Financial YTD | Previous financial YTD | Change financial | Rolling 12 month total | Previous 12 month total | Change in |
|---|---------------|-------------------------|-------------------|---------------|---------------------------|----------------------------|---------------------------|----------------------------|----------------------------|
| Passenger Movements | | penou | (month) | | | YTD | month total | month total | Toning total |
| International passengers (excl. Transits) | 1,068,561 | 1,068,922 | 0.0% | 6,357,959 | 6,363,429 | -0.1% | 10,500,628 | 10,471,956 | 0.3% |
| Transit movements | 86,566 | 98,804 | -12.4% | 634,014 | 632,004 | 0.3% | 1,013,380 | 1,028,656 | -1.5% |
| Domestic passengers | 728,062 | 782,061 | -6.9% | 5,486,227 | 5,598,767 | -2.0% | 9,481,085 | 9,484,962 | 0.0% |
| Total passengers | 1,883,189 | 1,949,787 | -3.4% | 12,478,200 | 12,594,200 | -0.9% | 20,995,093 | 20,985,574 | 0.0% |
| Aircraft Movements | | | | | | | | | |
| International aircraft movements | 5,470 | 5,471 | 0.0% | 34,086 | 34,572 | -1.4% | 56,658 | 56,949 | -0.5% |
| Domestic aircraft movements | 9,206 | 10,251 | -10.2% | 69,180 | 72,028 | -4.0% | 119,958 | 120,707 | -0.6% |
| Total aircraft movements | 14,676 | 15,722 | -6.7% | 103,266 | 106,600 | -3.1% | 176,616 | 177,656 | -0.6% |
| MCTOW (tonnes) * | | | | | | | | | |
| International MCTOW | 561,022 | 576,918 | -2.8% | 3,475,944 | 3,580,468 | -2.9% | 5,801,399 | 5,901,516 | -1.7% |
| Domestic MCTOW | 176,987 | 193,089 | -8.3% | 1,345,852 | 1,396,314 | -3.6% | 2,330,890 | 2,368,889 | -1.6% |
| Total MCTOW | 738,009 | 770,007 | -4.2% | 4,821,796 | 4,976,782 | -3.1% | 8,132,288 | 8,270,405 | -1.7% |
| Cargo (tonnes) | | | | | | | | | |
| International Export | 7,850 | 9,068 | -13.4% | 48,871 | 56,405 | -13.4% | 84,912 | 92,107 | -7.8% |
| International Import | 6,519 | 6,472 | 0.7% | 56,865 | 61,757 | -7.9% | 93,551 | 101,057 | -7.4% |
| Total Cargo | 14,369 | 15,540 | -7.5% | 105,736 | 118,162 | -10.5% | 178,463 | 193,164 | -7.6% |
| Total Cargo Value NZ\$(000) | 1,786,316 | 1,504,661 | 18.7% | 13,621,537 | 12,582,186 | 8.3% | 22,436,396 | 20,549,275 | 9.2% |
| QUEENSTOWN AIRPORT | Current month | Previous year period | Change (month) | Financial YTD | Previous financial YTD | Change financial YTD | Rolling 12 month total | Previous 12 month total | Change in rolling total |
| Passenger Movements | | | | | | | | | |
| Total international passengers | 75,918 | 67,236 | 12.9% | 493,029 | 423,389 | 16.4% | 725,590 | 629,761 | 15.2% |
| Total domestic passengers | 160,365 | 158,641 | 1.1% | 1,000,993 | 988,511 | 1.2% | 1,677,455 | 1,632,902 | 2.7% |
| Total passengers | 236,283 | 225,877 | 4.6% | 1,494,022 | 1,411,900 | 5.8% | 2,403,045 | 2,262,663 | 6.2% |
| Aircraft Movements | | | 0.571 | | | | | | |
| International aircraft movements | 580 | 536 | 8.2% | 3,734 | 3,216 | 16.1% | 5,542 | 4,720 | 17.4% |
| Domestic aircraft movements | 1,188 | 1,204 | -1.3% | 7,626 | 7,610 | 0.2% | 12,726 | 12,400 | 2.6% |
| Total aircraft movements | 1,768 | 1,740 | 1.6% | 11,360 | 10,826 | 4.9% | 18,268 | 17,120 | 6.7% |

Notes:

This monthly traffic update from Auckland International Airport Limited (AIAL) is generated with assistance and data from Statistics New Zealand, the New Zealand Customs Service, Airways New Zealand, Immigration New Zealand, Queenstown Airport Corporation and AIAL. International and Domestic passenger movements are actual. This document is intended for information purposes. It should not be considered a recommendation, offer or invitation to purchase securities. All reasonable steps have been taken to ensure that the information is true and accurate at the time of publication. "Maximum Certificated Take-Off Weight (MCTOW) forms the basis of determining airfield charges at Auckland Airport.





February 2020 preview

-8.6%

Auckland Airport total passenger volumes decreased by 8.6% in February 2020 versus last year. International passengers (excl. Transits) were down 8.4%, transit passengers were down 25.3% and domestic passengers were down by 7.3%.

Key Points:

- The decline in total passengers for February 2020 reflects the ongoing impact that the Coronavirus outbreak is having on New Zealand's travel and tourism industry. On February 2nd 2020, the New Zealand Government imposed travel restrictions on foreign nationals travelling or transiting to and from mainland China. This has resulted in several airlines reducing or suspending their services to China. In addition, airlines operating across the Tasman have announced capacity reductions in response to falling passenger demand. This has also impacted the New Zealand domestic travel market with Air New Zealand announcing a reduction in domestic services.
- We expect the impact from the Coronavirus to be greater in March following further travel restrictions. For the first ten days of March 2020, initial passenger data indicates that international passengers were down 18%. These numbers are draft and subject to change.

| AUCKLAND AIRPORT | Current | Previous | Change (month) | Financial YTD | Previous financial | Change financial | Rolling 12 month total | Previous 12 month | Change in rolling |
|---|-----------------|-------------|-------------------|------------------|-----------------------|---------------------|---------------------------|----------------------|----------------------|
| Passenger Movements | month year peri | year periou | a (month) | | YTD | YTD | month total | total | total |
| International passengers (excl. Transits) | 799,154 | 872,387 | -8.4% | 7,157,113 | 7,235,816 | -1.1% | 10,427,395 | 10,471,935 | -0.4% |
| Transit movements | 55,818 | 74,742 | -25.3% | 689,832 | 706,746 | -2.4% | 994,456 | 1,031,026 | -3.5% |
| Domestic passengers | 743,417 | 802,291 | -7.3% | 6,229,644 | 6,401,058 | -2.7% | 9,422,211 | 9,517,206 | -1.0% |
| Total passengers | 1,598,389 | 1,749,420 | -8.6% | 14,076,589 | 14,343,620 | -1.9% | 20,844,062 | 21,020,167 | -0.8% |
| Aircraft Movements | | | | | | | | | |
| International aircraft movements | 4,475 | 4,508 | -0.7% | 38,561 | 39,080 | -1.3% | 56,625 | 57,011 | -0.7% |
| Domestic aircraft movements | 9,524 | 10,132 | -6.0% | 78,704 | 82,160 | -4.2% | 119,351 | 121,428 | -1.7% |
| Total aircraft movements | 13,999 | 14,640 | -4.4% | 117,265 | 121,240 | -3.3% | 175,976 | 178,439 | -1.4% |
| MCTOW (tonnes) * | | | | | | | | | |
| International MCTOW | 470,656 | 486,999 | -3.4% | 3,946,600 | 4,067,467 | -3.0% | 5,785,056 | 5,895,172 | -1.9% |
| Domestic MCTOW | 189,730 | 195,776 | -3.1% | 1,535,583 | 1,592,090 | -3.5% | 2,324,843 | 2,377,060 | -2.2% |
| Total MCTOW | 660,386 | 682,776 | -3.3% | 5,482,183 | 5,659,557 | -3.1% | 8,109,899 | 8,272,232 | -2.0% |

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