

April 2014 Monthly traffic update

6.0%

International passenger volumes (excluding transit passengers) were 6.0% higher in April 2014 than the previous year. Passenger numbers were positively impacted by a late Easter, which was mid-April in 2014 compared to the end of March in 2013. The majority of international passenger growth was from Australians and New Zealanders travelling at Easter and during school holidays.

17.5%

Monthly visitor arrivals from Australia were up 17.5% in April 2014. This increase was related to the later timing of Easter and school holidays, which offset the decrease in Australian arrivals in March 2014. This was also the main reason for the increase in monthly visitors from the UK (+23.1%) and Hong Kong (+89.0%) in April 2014.

47.9%

Auckland Airport's recently released Ambition 2025 strategy identifies a number of emerging "high opportunity targets and actions". It highlighted the need for New Zealand to capture an increasing share of the international visitors from key growth markets, including the emerging markets in Indonesia, Brazil and India. Visitor arrivals from these three markets performed strongly in April 2014, with Indonesia up 47.9%, Brazil up 37.3% and India up 29.3%.

(21.8%)

International passenger volumes (excluding transit passengers) at Cairns Airport were 21.8% lower in April 2014 compared to the previous year. There were a number of reasons for the lower passenger numbers, including: reductions in traffic to Papua New Guinea due to the removal of Australian visa processing on arrival; the change of a Jetstar service to Darwin (previously with an onward connection to Singapore) from international to domestic; and the cancellation of flights due to Cyclone Ita. However, offsetting the decrease in direct international passengers, domestic passenger numbers have increased over the last year as international passengers increasingly visit Cairns from within Australia.

| Apr-14 | Current month | Previous years period | % Change (month) | Financial YTD | Previous financial YTD | % Change financial YTD | Rolling 12 month total | Previous 12 month total | % Change in rolling total |
|---|----------------|-----------------------|------------------|------------------|------------------------|------------------------|------------------------|-------------------------|---------------------------|
| AUCKLAND INTERNATIONAL AIRPORT | | | | | | | | | |
| Passenger Movements | | | | | | | | | |
| International arrivals (excl. Transits) | 295,854 | 274,375 | 7.8% | 3,299,267 | 3,139,007 | 5.1% | 3,824,883 | 3,622,666 | 5.6% |
| International departures (excl. Transits) | 347,924 | 332,824 | 4.5% | 3,256,163 | 3,098,383 | 5.1% | 3,810,749 | 3,651,085 | 4.4% |
| Total international (excl. Transits) | 643,778 | 607,199 | 6.0% | 6,555,430 | 6,237,390 | 5.1% | 7,635,632 | 7,273,751 | 5.0% |
| Transit movements | 30,410 | 30,450 | -0.1% | 380,222 | 364,442 | 4.3% | 454,134 | 446,060 | 1.8% |
| Total international passengers* | 674,188 | 637,649 | 5.7% | 6,935,652 | 6,601,832 | 5.1% | 8,089,766 | 7,719,811 | 4.8% |
| Total domestic passengers** | 571,661 | 594,902 | -3.9% | 5,812,821 | 5,671,760 | 2.5% | 6,901,598 | 6,668,787 | 3.5% |
| Top 10 arrivals by country of last residence | | | | | | | | | |
| New Zealand | 129,522 | 125,444 | 3.3% | 1,491,768 | 1,430,744 | 4.3% | 1,778,310 | 1,694,240 | 5.0% |
| Australia | 68,152 | 57,989 | 17.5% | 657,006 | 621,099 | 5.8% | 758,896 | 714,887 | 6.2% |
| China, People's Republic of | 22,839 | 23,511 | -2.9% | 198,483 | 186,123 | 6.6% | 226,141 | 208,257 | 8.6% |
| United Kingdom | 10,899 | 8,856 | 23.1% | 149,851 | 150,216 | -0.2% | 160,893 | 161,145 | -0.2% |
| United States of America | 10,822 | 10,033 | 7.9% | 148,395 | 132,935 | 11.6% | 167,050 | 149,658 | 11.6% |
| Japan | 4,032 | 4,204 | -4.1% | 53,585 | 57,678 | -7.1% | 59,471 | 64,268 | -7.5% |
| Germany | 3,436 | 2,210 | 55.5% | 55,295 | 46,796 | 18.2% | 58,438 | 49,706 | 17.6% |
| India | 3,326 | 2,573 | 29.3% | 27,534 | 24,432 | 12.7% | 33,317 | 29,540 | 12.8% |
| Hong Kong (Special Administrative Region) | 2,965 | 1,569 | 89.0% | 22,351 | 21,496 | 4.0% | 25,041 | 24,051 | 4.1% |
| Korea, Republic of | 2,773 | 3,215 | -13.7% | 36,458 | 35,354 | 3.1% | 41,362 | 40,365 | 2.5% |
| Aircraft Movements | | | | | | | | | |
| International aircraft movements | 3,763 | 3,720 | 1.2% | 38,395 | 37,165 | 3.3% | 45,544 | 44,147 | 3.2% |
| Domestic aircraft movements | 8,719 | 9,417 | -7.4% | 90,897 | 93,329 | -2.6% | 108,400 | 110,609 | -2.0% |
| Total aircraft movements | 12,482 | 13,137 | -5.0% | 129,292 | 130,494 | -0.9% | 153,944 | 154,756 | -0.5% |
| MCTOW (tonnes)*** | | | | | | | | | |
| International MCTOW | 346,664 | 340,353 | 1.9% | 3,632,769 | 3,437,053 | 5.7% | 4,300,395 | 4,071,979 | 5.6% |
| Domestic MCTOW | 157,537 | 158,500 | -0.6% | 1,580,624 | 1,535,806 | 2.9% | 1,869,507 | 1,811,303 | 3.2% |
| Total MCTOW | 504,200 | 498,853 | 1.1% | 5,213,393 | 4,972,859 | 4.8% | 6,169,901 | 5,883,282 | 4.9% |

This monthly traffic update from Auckland International Airport Limited (AIAL) is generated with assistance and data from Statistics New Zealand, the New Zealand Customs Service, Airways New Zealand, Immigration New Zealand and AIAL. **International passenger movements** are actual, **domestic passenger movements** are estimated by AIAL. Immigration New Zealand has recently refined the **transits data**, resulting in a re-statement of transit numbers year to date and the prior year comparatives. North Queensland Airports has refined their passenger data for Cairns and Mackay Airports from July 2013, resulting in a re-statement of passenger numbers year to date and prior year comparatives. North Queensland Airport has also revised Cairns Airport transit passenger numbers in the December 2013 MTU for all months of the 2013 financial year due to an error in their data. This document is intended for informational purposes. It should not be considered a recommendation, offer or invitation to purchase securities. All reasonable steps have been taken to ensure that the information is true and accurate at the time of publication. * Total international passengers including transits. **Estimation using best available data. ***Maximum Certificated Take-Off weight (MCTOW) forms the basis of determining airfield charges at Auckland Airport.

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|---|----------------------|------------------------------|-------------------------|----------------------|-------------------------------|-------------------------------|-------------------------------|--------------------------------|----------------------------------|
| QUEENSTOWN AIRPORT | | | | | | | | | |
| Passenger Movements | | | | | | | | | |
| Total international passengers | 22,659 | 18,370 | 23.3% | 275,209 | 215,984 | 27.4% | 300,939 | 233,907 | 28.7% |
| Total domestic passengers | 82,832 | 82,854 | 0.0% | 823,891 | 840,659 | -2.0% | 940,436 | 960,614 | -2.1% |
| Aircraft Movements | | | | | | | | | |
| International aircraft movements | 178 | 152 | 17.1% | 2,150 | 1,696 | 26.8% | 2,368 | 1,858 | 27.4% |
| Domestic aircraft movements | 740 | 766 | -3.4% | 7,644 | 8,070 | -5.3% | 8,976 | 9,354 | -4.0% |
| Total aircraft movements | 918 | 918 | 0.0% | 9,794 | 9,766 | 0.3% | 11,344 | 11,212 | 1.2% |
| CAIRNS AIRPORT | | | | | | | | | |
| Passenger Movements | | | | | | | | | |
| International Passengers movements (excl. Transits) | 32,358 | 41,391 | -21.8% | 440,057 | 480,643 | -8.4% | 514,348 | 561,444 | -8.4% |
| Transit movements | 7,592 | 9,051 | -16.1% | 85,770 | 92,917 | -7.7% | 104,860 | 112,661 | -6.9% |
| Total international passengers | 39,950 | 50,442 | -20.8% | 525,827 | 573,560 | -8.3% | 619,208 | 674,105 | -8.1% |
| Total domestic passengers | 320,909 | 303,423 | 5.8% | 3,336,648 | 3,171,517 | 5.2% | 3,939,784 | 3,761,023 | 4.8% |
| Aircraft Movements | | | | | | | | | |
| International aircraft movements | 500 | 585 | -14.5% | 5,828 | 6,123 | -4.8% | 6,993 | 7,322 | -4.5% |
| Domestic aircraft movements | 3,272 | 3,324 | -1.6% | 32,580 | 32,107 | 1.5% | 38,948 | 38,308 | 1.7% |
| Total aircraft movements | 3,772 | 3,909 | -3.5% | 38,408 | 38,230 | 0.5% | 45,941 | 45,630 | 0.7% |
| MACKAY AIRPORT | | | | | | | | | |
| Passenger Movements | | | | | | | | | |
| Total Domestic passengers | 86,033 | 98,803 | -12.9% | 909,550 | 982,444 | -7.4% | 1,103,132 | 1,189,927 | -7.3% |
| Aircraft Movements | | | | | | | | | |
| Domestic aircraft movements | 1,043 | 1,218 | -14.4% | 11,458 | 11,944 | -4.1% | 13,848 | 14,383 | -3.7% |