

March 2013 Monthly traffic update

8.0%

International passenger volumes (excluding transit passengers) at Auckland Airport were up 8.0% versus March 2012. This growth was driven by strong performances on Australian routes (visitor arrivals from Australia up 13.0%) and assisted by the Easter holidays falling partially in March in 2013 (compared to wholly in April in 2012).

201,886

Strong visitor arrivals from Asia continued in March 2013 with arrivals from China up 10.2% versus March 2012 (over 200,000 arrivals for the rolling 12 month period). Visitor arrivals from Thailand (+87.8%), Taiwan (+71.7%), Hong Kong (+51.8%) and Malaysia (45.2%) were all significantly higher than the previous year. Visitor arrivals from traditional markets, including the United Kingdom (+13.5%), the United States (+18.6%) and Japan (+21.4%), were also strong in March 2013 following significant periods of decline.

10.0%

Domestic passenger volumes and aircraft movements increased significantly at Auckland Airport in March 2013. Domestic passenger numbers were up 10.0% and domestic aircraft movements were up 4.0% versus March 2012. The increases continue to be driven by increased competition in the domestic market and were further boosted by Easter falling early in 2013.

18.6%

Visitor arrivals from the United States were 18.6% higher in March 2013 versus March 2012. Additional route capacity in March 2013 to/from the United States provided by Hawaiian Airlines (which started its service from Honolulu to Auckland in March 2013) and Air New Zealand (Los Angeles and Honolulu routes) has contributed to this growth. This reverses the recent negative US visitor arrival trend we have observed.

Mar-13	Current month	Previous years period	% Change (month)	Financial YTD	Previous financial YTD	% Change financial YTD	Rolling 12 month total	Previous 12 month total	% Change in rolling total
AUCKLAND INTERNATIONAL AIRPORT									
Passenger Movements									
International Passengers movements (excl. Transits)	647,891	599,745	8.0%	5,630,190	5,553,521	1.4%	7,270,644	7,121,743	2.1%
Transit movements	28,668	40,110	-28.5%	333,992	452,884	-26.3%	456,340	585,176	-22.0%
Total international passengers *	676,559	639,855	5.7%	5,964,182	6,006,405	-0.7%	7,726,984	7,706,919	0.3%
Total domestic passengers **	636,837	578,705	10.0%	5,076,552	4,699,548	8.0%	6,613,919	6,120,106	8.1%
Top 10 arrivals by country of last residence									
New Zealand	110,454	104,842	5.4%	1,305,300	1,242,534	5.1%	1,707,602	1,629,418	4.8%
Australia	71,938	63,649	13.0%	563,110	561,994	0.2%	716,231	710,019	0.9%
China, People's Republic of	20,037	18,184	10.2%	162,612	129,676	25.4%	201,886	155,293	30.0%
United Kingdom	18,829	16,589	13.5%	141,360	165,391	-14.5%	162,014	192,211	-15.7%
United States of America	18,381	15,504	18.6%	122,902	123,880	-0.8%	149,788	152,702	-1.9%
Japan	7,932	6,534	21.4%	53,474	45,171	18.4%	64,388	54,433	18.3%
Canada	5,072	4,734	7.1%	35,405	36,941	-4.2%	41,382	42,708	-3.1%
Germany	4,749	4,549	4.4%	44,586	44,159	1.0%	49,797	49,776	0.0%
Korea, Republic of	3,988	3,946	1.1%	32,139	35,706	-10.0%	40,255	43,229	-6.9%
Hong Kong	3,439	2,265	51.8%	19,927	19,509	2.1%	24,843	24,426	1.7%
Aircraft Movements									
International aircraft movements	3,738	3,797	-1.6%	33,445	34,429	-2.9%	44,110	44,936	-1.8%
Domestic aircraft movements	9,943	9,565	4.0%	83,912	83,798	0.1%	110,535	109,929	0.6%
Total aircraft movements	13,681	13,362	2.4%	117,357	118,227	-0.7%	154,645	154,865	-0.1%
MCTOW (tonnes)***									
International MCTOW	347,386	348,464	-0.3%	3,096,700	3,197,407	-3.1%	4,067,085	4,154,716	-2.1%
Domestic MCTOW	165,008	151,823	8.7%	1,377,306	1,311,742	5.0%	1,799,382	1,711,257	5.1%
Total MCTOW	512,394	500,287	2.4%	4,474,006	4,509,149	-0.8%	5,866,467	5,865,973	0.0%

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This monthly traffic update from Auckland International Airport Limited (AIAL) is generated with assistance and data from Statistics New Zealand, the New Zealand Customs Service, Airways New Zealand and AIAL. **International passenger movements** are actual, **domestic passenger movements** are estimated by AIAL. Immigration New Zealand has recently refined the **transits data**, resulting in a re-statement of transit numbers year to date and the prior year comparatives. This document is intended for information purposes. It should not be considered a recommendation, offer or invitation to purchase securities. All reasonable steps have been taken to ensure that the information is true and accurate at the time of publication. * Total international passengers including transits. ** Estimation using best available data. *** Maximum Certificated Take-Off weight (MCTOW) forms the basis of determining airfield charges at Auckland Airport.

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QUEENSTOWN AIRPORT									
Passenger Movements									
Total international passengers	18,764	14,385	30.4%	197,614	165,791	19.2%	227,072	191,140	18.8%
Total domestic passengers	91,713	83,666	9.6%	757,805	649,281	16.7%	960,319	813,822	18.0%
Aircraft Movements									
International aircraft movements	140	110	27.3%	1,544	1,300	18.8%	1,798	1,538	16.9%
Domestic aircraft movements	830	806	3.0%	7,304	6,680	9.3%	9,408	8,514	10.5%
Total aircraft movements	970	916	5.9%	8,848	7,980	10.9%	11,206	10,052	11.5%
CAIRNS AIRPORT									
Passenger Movements									
International Passengers movements (excl. Transits)	50,238	50,667	-0.8%	492,949	505,140	-2.4%	634,003	664,984	-4.7%
Transit movements	9,767	9,119	7.1%	83,866	100,904	-16.9%	113,372	121,126	-6.4%
Total international passengers	60,005	59,786	0.4%	576,815	606,044	-4.8%	747,375	786,110	-4.9%
Total domestic passengers	255,613	246,660	3.6%	2,684,739	2,468,556	8.8%	3,501,168	3,233,050	8.3%
Aircraft Movements									
International aircraft movements	592	619	-4.4%	5,513	5,959	-7.5%	7,353	7,979	-7.8%
Domestic aircraft movements	3,045	3,004	1.4%	28,787	27,053	6.4%	38,169	35,976	6.1%
Total aircraft movements	3,637	3,623	0.4%	34,300	33,012	3.9%	45,522	43,955	3.6%
MACKAY AIRPORT									
Passenger Movements									
Total Domestic passengers	92,685	94,036	-1.4%	834,698	836,555	-0.2%	1,121,324	1,095,039	2.4%
Aircraft Movements									
Domestic aircraft movements	1,221	1,086	12.4%	10,718	9,755	9.9%	14,321	13,094	9.4%