

## September 2014 Monthly traffic update

**1.4%** International passenger volumes (excluding transit passengers) at Auckland Airport were up 1.4% versus September 2013. The majority of the growth came from Tasman (+4,000 passengers) and Pacific routes (+3,500 passengers). Tasman growth was fuelled by increased capacity including the Emirates A380 on Dubai-Brisbane-Auckland route. Pacific growth was mainly driven by Air New Zealand services to Nadi and Port Vila.

**55.9%** Visitor arrivals from South America were up 32.6% in September 2014 compared to the previous year. LAN Airlines has stimulated this growth by moving to daily services between Auckland and Santiago, a 38.6% increase in flights. This additional capacity combined with a recent Tourism New Zealand campaign promoting New Zealand as an education destination to Brazilian travellers has helped grow Brazilian arrivals by 55.9% versus September 2013.

**140,000** The upcoming Summer peak will see an extra 140,000 seats added on Asian routes from November to March. This 15% increase in capacity serves demand from our high-growth markets in China and South East Asia. China Southern increases to double daily 787-8 flights to Guangzhou, China Eastern launches a new seasonal service to Shanghai and Cathay Pacific will extend its second daily service to Hong Kong until mid-March 2015 due to strong demand. Singapore Airlines upgauges to an A380 on its daily flight to Singapore and Air New Zealand will resume daily flights to Singapore from January 2015 as part of its new alliance with Singapore Airlines.

**31.3%** Asian inbound markets performed well in September 2014. Visitor arrivals from Thailand were up 40.5%, Indonesia arrivals were up 31.3% and arrivals from Taiwan were up 23.2%. While Chinese visitor arrivals were lower in September 2014 compared to a strong September 2013, dual travel was sold heavily prior to the introduction of new travel regulations last October. The market has since adjusted to these changes and Chinese arrivals have grown 4% this financial year with a strong start for the next quarter.

Sep-14	Current month	Previous years period	% Change (month)	Financial YTD	Previous financial YTD	% Change financial YTD	Rolling 12 month total	Previous 12 month total	% Change in rolling total
<b>AUCKLAND INTERNATIONAL AIRPORT</b>									
<b>Passenger Movements</b>									
International arrivals (excl. Transits)	309,797	305,167	1.5%	948,403	928,329	2.2%	3,867,206	3,716,599	4.1%
International departures (excl. Transits)	299,111	295,039	1.4%	928,273	922,374	0.6%	3,846,603	3,719,406	3.4%
<b>Total international (excl. Transits)</b>	<b>608,908</b>	<b>600,206</b>	<b>1.4%</b>	<b>1,876,676</b>	<b>1,850,703</b>	<b>1.4%</b>	<b>7,713,809</b>	<b>7,436,005</b>	<b>3.7%</b>
Transit movements	44,560	37,098	20.1%	138,996	120,132	15.7%	481,424	438,796	9.7%
<b>Total international passengers*</b>	<b>653,468</b>	<b>637,304</b>	<b>2.5%</b>	<b>2,015,672</b>	<b>1,970,835</b>	<b>2.3%</b>	<b>8,195,233</b>	<b>7,874,801</b>	<b>4.1%</b>
<b>Total domestic passengers**</b>	<b>586,269</b>	<b>575,167</b>	<b>1.9%</b>	<b>1,773,517</b>	<b>1,713,265</b>	<b>3.5%</b>	<b>6,971,941</b>	<b>6,880,676</b>	<b>1.3%</b>
<b>Top 10 arrivals by country of last residence</b>									
New Zealand	167,548	165,638	1.2%	533,770	523,666	1.9%	1,799,180	1,740,478	3.4%
Australia	61,150	60,490	1.1%	164,471	166,133	-1.0%	757,431	729,935	3.8%
China, People's Republic of	17,142	19,862	-13.7%	54,506	52,373	4.1%	229,127	226,815	1.0%
United States of America	8,597	7,791	10.3%	26,729	25,267	5.8%	169,899	153,890	10.4%
United Kingdom	7,121	6,790	4.9%	21,059	19,022	10.7%	159,266	162,477	-2.0%
Japan	4,717	4,175	13.0%	17,596	18,788	-6.3%	64,223	62,746	2.4%
Germany	3,933	3,669	7.2%	9,588	9,283	3.3%	58,676	51,228	14.5%
Canada	1,891	1,984	-4.7%	8,003	7,614	5.1%	43,350	41,310	4.9%
Korea, Republic of	2,980	2,785	7.0%	8,071	6,178	30.6%	42,167	40,317	4.6%
India	3,128	2,024	54.5%	7,045	5,511	27.8%	37,216	30,376	22.5%
<b>Aircraft Movements</b>									
International aircraft movements	3,812	3,711	2.7%	11,849	11,489	3.1%	46,169	44,629	3.5%
Domestic aircraft movements	8,680	9,038	-4.0%	26,132	27,490	-4.9%	106,096	111,656	-5.0%
<b>Total aircraft movements</b>	<b>12,492</b>	<b>12,749</b>	<b>-2.0%</b>	<b>37,981</b>	<b>38,979</b>	<b>-2.6%</b>	<b>152,265</b>	<b>156,285</b>	<b>-2.6%</b>
<b>MCTOW (tonnes)***</b>									
International MCTOW	361,658	345,376	4.7%	1,119,695	1,069,517	4.7%	4,389,444	4,168,903	5.3%
Domestic MCTOW	157,568	158,357	-0.5%	475,256	473,322	0.4%	1,881,132	1,861,817	1.0%
<b>Total MCTOW</b>	<b>519,226</b>	<b>503,733</b>	<b>3.1%</b>	<b>1,594,951</b>	<b>1,542,839</b>	<b>3.4%</b>	<b>6,270,576</b>	<b>6,030,720</b>	<b>4.0%</b>

This monthly traffic update from Auckland International Airport Limited (AIAL) is generated with assistance and data from Statistics New Zealand, the New Zealand Customs Service, Airways New Zealand, Immigration New Zealand and AIAL. **International and Domestic passenger movements** are actual. North Queensland Airport has also revised Cairns Airport transit passenger numbers in the December 2013 MTU for all months of the 2013 financial year due to an error in their data. This document is intended for information purposes. It should not be considered a recommendation, offer or invitation to purchase securities. All reasonable steps have been taken to ensure that the information is true and accurate at the time of publication. \* Total international passengers including transits. \*\* Estimation using best available data. \*\*\* Maximum Certificated Take-Off Weight (MCTOW) forms the basis of determining airfield charges at Auckland Airport.

Sep-14	Current month	Previous years period	% Change (month)	Financial YTD	Previous financial YTD	% Change financial YTD	Rolling 12 month total	Previous 12 month total	% Change in rolling total
<b>QUEENSTOWN AIRPORT</b>									
<b>Passenger Movements</b>									
Total international passengers	32,830	31,319	4.8%	144,580	119,322	21.2%	343,961	268,343	28.2%
Total domestic passengers	74,963	69,870	7.3%	239,433	236,446	1.3%	967,047	947,081	2.1%
<b>Aircraft Movements</b>									
International aircraft movements	454	260	74.6%	644	940	-31.5%	2,210	2,142	3.2%
Domestic aircraft movements	762	700	8.9%	2,190	2,302	-4.9%	9,012	9,224	-2.3%
<b>Total aircraft movements</b>	<b>1,216</b>	<b>960</b>	<b>26.7%</b>	<b>2,834</b>	<b>3,242</b>	<b>-12.6%</b>	<b>11,222</b>	<b>11,366</b>	<b>-1.3%</b>
<b>CAIRNS AIRPORT</b>									
<b>Passenger Movements</b>									
International Passengers movements (excl. Transits)	42,241	44,529	-5.1%	136,064	144,759	-6.0%	496,259	549,087	-9.6%
Transit movements	7,735	8,358	-7.5%	23,163	22,589	2.5%	103,449	107,791	-4.0%
<b>Total international passengers</b>	<b>49,976</b>	<b>52,887</b>	<b>-5.5%</b>	<b>159,227</b>	<b>167,348</b>	<b>-4.9%</b>	<b>599,708</b>	<b>656,878</b>	<b>-8.7%</b>
<b>Total domestic passengers</b>	<b>356,159</b>	<b>350,860</b>	<b>1.5%</b>	<b>1,122,585</b>	<b>1,105,183</b>	<b>1.6%</b>	<b>3,965,844</b>	<b>3,841,284</b>	<b>3.2%</b>
<b>Aircraft Movements</b>									
International aircraft movements	520	618	-15.9%	1,635	1,850	-11.6%	6,689	7,255	-7.8%
Domestic aircraft movements	3,373	3,420	-1.4%	10,263	10,499	-2.2%	38,679	38,855	-0.5%
<b>Total aircraft movements</b>	<b>3,893</b>	<b>4,038</b>	<b>-3.6%</b>	<b>11,898</b>	<b>12,349</b>	<b>-3.7%</b>	<b>45,368</b>	<b>46,110</b>	<b>-1.6%</b>
<b>MACKAY AIRPORT</b>									
<b>Passenger Movements</b>									
<b>Total Domestic passengers</b>	<b>87,970</b>	<b>96,934</b>	<b>-9.2%</b>	<b>269,641</b>	<b>297,331</b>	<b>-9.3%</b>	<b>1,048,537</b>	<b>1,165,409</b>	<b>-10.0%</b>
<b>Aircraft Movements</b>									
Domestic aircraft movements	1,118	1,198	-6.7%	3,428	3,681	-6.9%	13,291	14,395	-7.7%