

October 2013 Monthly traffic update

2.7%

International passenger volumes (excluding transit passengers) at Auckland Airport were up 2.7% versus October 2012. The majority of the growth came from North American (+7,000 passengers) and Tasman routes (+6,000 passengers). North American growth was mainly driven by Hawaiian Airlines. Tasman growth was fuelled by additional capacity, including the new Emirates A380 service from Brisbane. Auckland is the only airport outside of Dubai to have three Emirates A380s on the ground at one time.

7.3%

Domestic passenger volumes at Auckland Airport were up 7.3% versus October 2012, continuing the strong start to the financial year. Domestic passenger volumes have increased despite domestic aircraft movements decreasing. This is mainly due to larger aircraft being used on domestic routes, with A320s gradually replacing B737s on jet trunk routes and Air New Zealand using their new ATR72-600s on regional routes.

23.9%

Visitor arrivals from India were up 23.9% versus October 2012. Currently the majority of Indian visitor arrivals arrive in Auckland via Asian hub airports, as there are no direct services to/from India. The announcement by Malaysia Airlines that they will operate daily flights between Kuala Lumpur and Auckland from March 2014 should see Indian visitor arrivals continue to grow, as it has extensive network connections to/from a number of Indian airports. The additional services will also support the growing Malaysian tourist market. Malaysian visitor arrivals were up 55.3% versus October 2012.

(13.5%)

The drop in Chinese visitor arrivals coincides with the introduction of a new travel law on 1 October 2013 in China, prohibiting outbound tour packages, to any country, at unreasonably low prices and requiring increased transparency of the tourism products included in the packages. The new law has actually driven more growth towards the New Zealand direct services and away from dual destination services via Australia. This significantly increases the high-value free independent Chinese travellers which stay longer and tend to visit more of New Zealand. Direct services between New Zealand and China have been further enhanced with today's announcement of two extra China Southern B787 return flights over Chinese New Year, in addition to the 10 weekly B787 flights during the summer peak.

Oct-13	Current month	Previous years period	% Change (month)	Financial YTD	Previous financial YTD	% Change financial YTD	Rolling 12 month total	Previous 12 month total	% Change in rolling total
AUCKLAND INTERNATIONAL AIRPORT									
Passenger Movements									
International arrivals (excl. Transits)	338,432	327,385	3.4%	1,266,761	1,203,738	5.2%	3,727,646	3,575,136	4.3%
International departures (excl. Transits)	291,007	285,591	1.9%	1,213,381	1,141,528	6.3%	3,724,822	3,594,898	3.6%
Total international (excl. Transits)	629,439	612,976	2.7%	2,480,142	2,345,266	5.8%	7,452,468	7,170,034	3.9%
Transit movements	36,520	39,576	-7.7%	156,652	159,266	-1.6%	435,740	526,524	-17.2%
Total international passengers *	665,959	652,552	2.1%	2,636,794	2,504,532	5.3%	7,888,208	7,696,558	2.5%
Total domestic passengers **	601,787	561,051	7.3%	2,315,052	2,154,177	7.5%	6,921,412	6,341,477	9.1%
Top 10 arrivals by country of last residence									
New Zealand	191,336	185,242	3.3%	715,002	685,716	4.3%	1,746,572	1,699,108	2.8%
Australia	57,936	53,088	9.1%	224,069	212,275	5.6%	734,783	701,526	4.7%
China, People's Republic of	12,738	14,719	-13.5%	65,111	54,058	20.4%	224,834	183,711	22.4%
United Kingdom	10,474	11,909	-12.0%	31,877	32,093	-0.7%	161,042	165,450	-2.7%
United States of America	10,304	10,269	0.3%	35,571	33,236	7.0%	153,925	146,291	5.2%
Germany	5,292	4,666	13.4%	14,575	12,660	15.1%	51,854	49,185	5.4%
Japan	4,771	4,225	12.9%	21,178	21,450	-1.3%	63,292	59,069	7.1%
Canada	2,899	3,391	-14.5%	8,370	8,839	-5.3%	40,818	41,336	-1.3%
Korea, Republic of	2,768	2,907	-4.8%	11,183	11,263	-0.7%	40,178	41,554	-3.3%
India	2,361	1,905	23.9%	7,778	7,161	8.6%	30,832	28,621	7.7%
Aircraft Movements									
International aircraft movements	3,834	3,748	2.3%	15,323	14,922	2.7%	44,715	44,595	0.3%
Domestic aircraft movements	9,605	9,901	-3.0%	37,095	36,567	1.4%	111,360	109,657	1.6%
Total aircraft movements	13,439	13,649	-1.5%	52,418	51,489	1.8%	156,075	154,252	1.2%
MCTOW (tonnes) ***									
International MCTOW	359,749	342,905	4.9%	1,429,266	1,348,198	6.0%	4,185,746	4,102,506	2.0%
Domestic MCTOW	165,048	154,484	6.8%	638,370	590,678	8.1%	1,872,381	1,743,740	7.4%
Total MCTOW	524,797	497,389	5.5%	2,067,636	1,938,876	6.6%	6,058,127	5,846,246	3.6%

This monthly traffic update from Auckland International Airport Limited (AIAL) is generated with assistance and data from Statistics New Zealand, the New Zealand Customs Service, Airways New Zealand, Immigration New Zealand and AIAL. **International passenger movements** are actual, **domestic passenger movements** are estimated by AIAL. Immigration New Zealand has recently refined the **transits data**, resulting in a re-statement of transit numbers year to date and the prior year comparatives. North Queensland Airports has refined their passenger data for Cairns and Mackay Airports from July 2013, resulting in a re-statement of passenger numbers year to date and prior year comparatives. This document is intended for information purposes. It should not be considered a recommendation, offer or invitation to purchase securities. All reasonable steps have been taken to ensure that the information is true and accurate at the time of publication. * Total international passengers including transits. ** Estimation using best available data. *** Maximum Certificated Take-Off weight (MCTOW) forms the basis of determining airfield charges at Auckland Airport.

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QUEENSTOWN AIRPORT									
Passenger Movements									
Total international passengers	17,925	11,934	50.2%	137,247	104,627	31.2%	274,334	205,875	33.3%
Total domestic passengers	70,834	75,437	-6.1%	307,280	322,006	-4.6%	942,478	914,605	3.0%
Aircraft Movements									
International aircraft movements	154	104	48.1%	1,094	816	34.1%	2,192	1,630	34.5%
Domestic aircraft movements	692	770	-10.1%	2,994	3,250	-7.9%	9,146	9,220	-0.8%
Total aircraft movements	846	874	-3.2%	4,088	4,066	0.5%	11,338	10,850	4.5%
CAIRNS AIRPORT									
Passenger Movements									
International Passengers movements (excl. Transits)	46,862	47,721	-1.8%	191,451	198,327	-3.5%	547,775	535,184	2.4%
Transit movements	9,528	8,565	11.2%	33,005	35,370	-6.7%	109,642	111,270	-1.5%
Total international passengers	56,390	56,286	0.2%	224,456	233,697	-4.0%	657,417	646,454	1.7%
Total domestic passengers	366,045	359,078	1.9%	1,471,398	1,397,630	5.3%	3,848,704	3,675,218	4.7%
Aircraft Movements									
International aircraft movements	644	650	-0.9%	2,493	2,534	-1.6%	7,251	7,470	-2.9%
Domestic aircraft movements	3,540	3,453	2.5%	14,040	13,572	3.4%	38,949	37,532	3.8%
Total aircraft movements	4,184	4,103	2.0%	16,533	16,106	2.7%	46,200	45,002	2.7%
MACKAY AIRPORT									
Passenger Movements									
Total Domestic passengers	100,852	104,556	-3.5%	398,183	412,504	-3.5%	1,161,705	1,163,834	-0.2%
Aircraft Movements									
Domestic aircraft movements	1,248	1,248	0.0%	4,929	4,868	1.3%	14,395	13,691	5.1%